

## Solicitation summary (7002)

### Details

Reference number: 2021-14

Procedure: Sealed without Preselection

Description:

#### **GENERAL INFORMATION**

The Town of Palm Beach, Florida, is hereby requesting sealed bids from qualified bidders to furnish all labor, management, materials, and equipment to provide for Tree Trimming & Pruning Services at various sites throughout the Town of Palm Beach. Tree trimming and pruning services shall be in accordance with the American National Standards Institute (ANSI Z133-2017) and Palm Beach County Landscape Code 500-35, Number Four (4). Any fees or fines resulting from violations due to the performance of the contractor will be the contractor's sole responsibility. The successful contractor shall provide all necessary materials, labor, management, supervision, trucks, gas, oil, safety equipment and any other materials and equipment necessary to complete the work as specified.

The Town only accepts online submittal of proposals through Negometrix, the eProcurement platform linked to the Town website, promoting a greener footprint. Town will not accept paper bids by mail and system will not allow late submissions.

#### **AWARD**

Award will be made to the lowest responsive and responsible bidders, on all or none basis **with a designated Primary / Secondary / Tertiary**, whose bid meets the requirements and criteria set forth in this Invitation to Bid.

The Town reserves the right to award to that bidder who will best serve the interests of the Town. The Town reserves the right to accept or reject any and/or all bids and to award or not award a contract based on this bid proposal.

Vendors may choose to propose on a single lot/zones or multiple lot/zones, as they see fit, to provide the best responsive and responsible bid to the Town of Palm Beach.

#### **PRE-BID CONFERENCE**

A "**NON-MANDATORY**" pre-bid meeting will be held on:

Date/Time:

June 3, 2021 at 10:00 AM

\*\*\*\*\*This pre-bid meeting will be conducted via virtual conference through Go To Meeting platform. Please see attached Go To Meeting instructions\*\*\*\*\*

Bidders should visually inspect the site(s) where the work is to be completed. Bidders are advised to make a thorough inspection of the extent of work. Failure to visually inspect the sites shall be at bidder's risk.

Attendance is strongly encouraged as this will be the only forum to seek clarification from Town staff.

#### **QUESTION DEADLINE**

The deadline for questions is SEVEN (7) CALENDAR DAYS before the end of the Offer Phase (due date).

Questions should be submitted through this software platform using the Question & Answer feature. An alternative is to email directly to the lead purchasing agent.

The Town may provide written addenda up to FIVE (5) calendar days before the date fixed for receiving the bid proposals. Any oral explanation(s) given before the bid opening will not be binding.

#### **DESIGNATED PROCUREMENT REPRESENTATIVE**

The Designated Procurement Representative for this Solicitation is: Anthony Hernandez, Junior Buyer

E-mail: [ahernandez@TownOfPalmBeach.com](mailto:ahernandez@TownOfPalmBeach.com)

Phone: (561) 227-7003

All communications regarding this solicitation will be handled by this Town representative.

#### **ASSISTANCE & SUPPORT**

Attached below is a file titled 'Getting Started in Negometrix - Supplier Guide'. This file will provide useful information on how Suppliers use the system to obtain the solicitation information and submit their own Solicitation Response. Suppliers may also contact the Negometrix support desk at the number provided.

## **NEGOMETRIX SUPPORT**

(Technical) Assistance (Mon - Fri: 8 am to 6 pm)

Negometrix Service Desk

Telephone: (724) 888-5294

Email: servicedesk@negometrix.com

## Awarded supplier(s)

- Zimmerman Tree Service (Zimmerman Tree Service)
- Sherlock Tree Company (Sherlock Tree Company)
- Mignano Tree Care Inc (Mignano Tree Care Inc)

## Offers/Applications from suppliers

- **Suppliers** (Number of suppliers: 20)
  - ALL FLORIDA TREE & LANDSCAPE
    - Participant since : Jun 21 2021 12:56:41 PM
  - Enviroscapes Plus Inc.
    - Participant since : Jun 17 2021 8:06:42 AM
  - The Original Mowbray's Tree Service
    - Participant since : Jun 11 2021 11:16:33 AM
  - coco tree service corp
    - Participant since : Jun 3 2021 7:43:51 PM
  - Total Maintenance Environmental Services Inc.
    - Participant since : Jun 3 2021 9:45:34 AM
  - Town Demo
    - Participant since : Jun 3 2021 9:41:59 AM
  - Sherlock Tree Company
    - Participant since : Jun 3 2021 7:45:14 AM
  - salgado tree trimming
    - Participant since : Jun 2 2021 1:25:20 PM
  - TERRA MAINTENANCE CO
    - Participant since : May 26 2021 10:45:46 AM
  - AR MAINTENANCE SOLUTIONS INC
    - Participant since : May 26 2021 10:14:17 AM
  - Superior Landscaping & Lawn Service, Inc.
    - Participant since : May 25 2021 2:22:35 PM
  - The Davey Tree Expert Company
    - Participant since : May 25 2021 1:48:18 PM
  - All Reliable Services, Inc.
    - Participant since : May 25 2021 1:25:00 PM
  - Grass Roots Complete
    - Participant since : May 25 2021 12:33:31 PM
  - Landscape Service Professionals
    - Participant since : May 25 2021 12:25:48 PM
  - Mainguy Landscape Services
    - Participant since : May 25 2021 12:17:07 PM
  - Innovative Environmental Services, Inc.
    - Participant since : May 25 2021 11:55:03 AM

- Zimmerman Tree Service
  - Participant since : May 25 2021 11:39:09 AM
- Mignano Tree Care Inc
  - Participant since : May 25 2021 11:20:52 AM
- All American Waste Management LLC
  - Participant since : May 25 2021 11:20:14 AM
- **Offer phase** (Number of offers in phase: 7)
  - Zimmerman Tree Service (Zimmerman Tree Service) Time and date of submitting: Jun 23 2021 10:15:31 AM
  - Sherlock Tree Company (Sherlock Tree Company) Time and date of submitting: Jun 24 2021 2:01:57 PM
  - Superior Landscaping & Lawn Service, Inc. (Superior Landscaping & Lawn Service, Inc.) Time and date of submitting: Jun 25 2021 1:25:58 PM
  - salgado tree trimming (salgado tree trimming) Time and date of submitting: Jun 25 2021 11:10:16 AM
  - coco tree service corp (coco tree service corp) Time and date of submitting: Jun 24 2021 10:37:22 PM
  - The Original Mowbray's Tree Service (The Original Mowbray's Tree Service) Time and date of submitting: Jun 25 2021 1:57:13 PM
  - Mignano Tree Care Inc (Mignano Tree Care Inc) Time and date of submitting: Jun 23 2021 12:46:24 PM
- **Evaluation** (Number of offers in phase: 6)
  - Zimmerman Tree Service (Zimmerman Tree Service)
  - Sherlock Tree Company (Sherlock Tree Company)
  - Superior Landscaping & Lawn Service, Inc. (Superior Landscaping & Lawn Service, Inc.)
  - coco tree service corp (coco tree service corp)
  - The Original Mowbray's Tree Service (The Original Mowbray's Tree Service)
  - Mignano Tree Care Inc (Mignano Tree Care Inc)
- **Awarding** (Number of offers in phase: 3)
  - Zimmerman Tree Service (Zimmerman Tree Service)
  - Sherlock Tree Company (Sherlock Tree Company)
  - Mignano Tree Care Inc (Mignano Tree Care Inc)

## Schedule

Name	Type	Start date	End date	Responsible person
Creation date	Date	Apr 21 2021 2:10 PM	—	Public Works Palm Beach
Preparation	Phase	Apr 21 2021 2:10 PM	May 25 2021 8:00 AM	
Offer phase	Phase	May 25 2021 8:00 AM	Jun 25 2021 2:00 PM	
Pre-Bid Conference	Date	Jun 3 2021 10:00 AM	—	
Evaluation	Phase	Jun 25 2021 2:00 PM	Jul 13 2021 10:00 AM	
Award phase	Date	Jul 13 2021 10:00 AM	—	

## Results

• **Offer phase** (May 25 2021 - Jun 25 2021)

**Solicitation Package**

Result

Rank	Name	Knockouts	unanswered question(s)	Uploads missed	Incomplete evaluations	Unanswered buyer questions	Price	Phase
1	salgado tree trimming	-	-	-	-	-	\$125,125	No
2	Sherlock Tree Company	-	-	-	-	-	\$152,710	Yes
3	coco tree service corp	-	-	-	2	-	\$153,255	Yes
4	Zimmerman Tree Service	-	-	-	1	-	\$162,744.92	Yes
5	Mignano Tree Care Inc	-	1	2	1	-	\$172,150.90	Yes
6	Superior Landscaping & Lawn Service, Inc.	-	-	1	-	-	\$209,987.70	Yes
7	The Original Mowbray's Tree Service	1	-	1	10	-	\$293,348.78	Yes

**Alternate pricing for additional services**

Result

Rank	Name	Price	Phase
1	salgado tree trimming	—	No
1	The Original Mowbray's Tree Service	—	Yes
1	Mignano Tree Care Inc	—	Yes
1	coco tree service corp	—	Yes
1	Zimmerman Tree Service	—	Yes
1	Sherlock Tree Company	—	Yes
1	Superior Landscaping & Lawn Service, Inc.	—	Yes

• **Evaluation**  
**Solicitation Package**

Result

Rank	Name	Knockouts	unanswered question(s)	Uploads missed	Incomplete evaluations	Unanswered buyer questions	Price	Phase
1	Sherlock Tree Company	-	-	-	-	-	\$152,710	Yes
2	coco tree service corp	-	-	-	2	-	\$153,255	No
3	Zimmerman Tree Service	-	-	-	1	-	\$162,744.92	Yes
4	Mignano Tree Care Inc	-	1	2	1	-	\$172,150.90	Yes
5	Superior Landscaping & Lawn Service, Inc.	-	-	1	-	-	\$209,987.70	No
6	The Original Mowbray's Tree Service	1	-	1	10	-	\$293,348.78	No

**Alternate pricing for additional services**

Result

Rank	Name	Price	Phase
1	The Original Mowbray's Tree Service	—	No
1	Superior Landscaping & Lawn Service, Inc.	—	No
1	Mignano Tree Care Inc	—	Yes
1	Zimmerman Tree Service	—	Yes
1	Sherlock Tree Company	—	Yes
1	coco tree service corp	—	No

• **Awarding**  
**Solicitation Package**

Result




Rank	Name	Knockouts	unanswered question(s)	Uploads missed	Incomplete evaluations	Unanswered buyer questions	Price
1	Sherlock Tree Company	-	-	-	-	-	\$152,710
2	Zimmerman Tree Service	-	-	-	1	-	\$162,744.92
3	Mignano Tree Care Inc	-	1	2	1	-	\$172,150.90

**Alternate pricing for additional services**

Result

Rank	Name	Price
1	Mignano Tree Care Inc	—
1	Sherlock Tree Company	—
1	Zimmerman Tree Service	—

## Contracts

Contract	Contract manager	Contracted value	Supplier	Category	Contract template	Start date	End date
<b>7002 Bid No. 2021-14 - Tree Trimming and Pruning Services - Mignano</b>	Solicitations Palm Beach	—	 Brian Mignano <a href="http://www.mignano-treeservice.com">www.mignano-treeservice.com</a> Galaini	Grounds	Solicitations Contracts	Oct 1 2021	Sep 30 2026
<b>7002 Bid No. 2021-14 - Tree Trimming and Pruning Services - Zimmerman</b>	Solicitations Palm Beach	—	 <a href="http://www.zimmerman-treeservice.com">www.zimmerman-treeservice.com</a> Michael Zimmerman	Grounds	Solicitations Contracts	Oct 1 2021	Sep 30 2026
<b>7002 Bid No. 2021-14 - Tree Trimming and Pruning Services - Sherlock</b>	Solicitations Palm Beach	—	 <a href="http://www.sherlock-treeservice.com">www.sherlock-treeservice.com</a>	Grounds	Solicitations Contracts	Oct 1 2021	Sep 30 2026

## Comments

No comments